



BSC Check™

A targeted cleaning and maintenance program
designed for Building Service Contractors





BSC Check™

With a deep understanding of the daily challenges and long-term goals of Building Service Contractors, Spartan and its dedicated distributor network are proud to offer BSC Check.

The BSC Check program integrates the CleanCheck® training system, CompuClean® custodial management software, the Clean On the Go® dispensing solution and Spartan's world-class chemicals — all to help Building Service Contractors solve their most critical business needs.

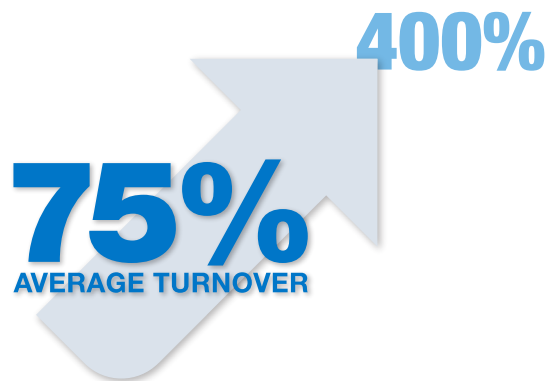
RECOGNIZING YOUR CRITICAL BUSINESS NEEDS

Labor, customers and costs all represent critical business needs that must be satisfied to sustain and grow your business.

LABOR READINESS

In an industry with employee turnover rates averaging 75%, and reaching as high as 400%, an inability to effectively hire and keep an efficient workforce in place can have dire effects resulting in a devaluation of your company:

- Poor and inconsistent quality of work
- Potential damage to capital equipment and sites
- Safety and security issues
- Optimizing your employee training and recruiting efforts



CUSTOMER SATISFACTION

Your reputation depends on the satisfaction of your customers and potential customers. A thriving business can easily go sideways when your customers lose confidence in your practices and processes:

- Managing customer requests and complaints
- Providing a competent well-trained staff
- Quality assurance and inspections
- Resolving and communicating completion of corrective actions
- Communicating project status internally and externally

COST CONTAINMENT

Ultimately, to stay competitive you must meticulously manage the bottom line. Having the right people, processes and products in place goes a long way in minimizing costs and maximizing your margins across the operation:

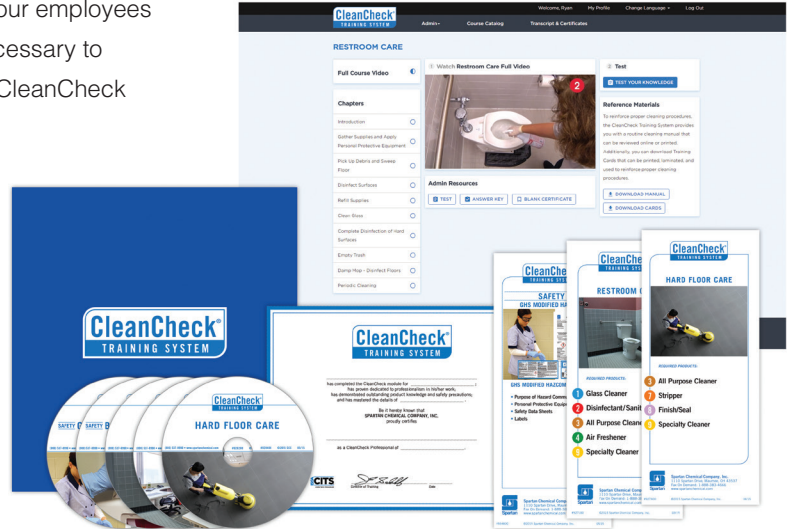
- Managing risk, safety and liability
- Committing to consistent employee training
- Practicing effective resource management
- Using proper chemical products and dilution techniques
- Certifying cleaning applications and procedures

CleanCheck® Training System

Spartan's CleanCheck Training System will ensure that your employees are properly trained on the products and procedures necessary to accomplish the required cleaning tasks. The benefits of CleanCheck can be profound across your entire operation.

CleanCheck provides these bi-lingual tools:

- Web- or DVD-based video tutorials
- Web- or paper-based testing
- Training manuals
- Compliance documentation and tracking
- On-the-job cards
- Employee recognition certificates



ADDRESSING YOUR CRITICAL BUSINESS NEEDS

LABOR READINESS

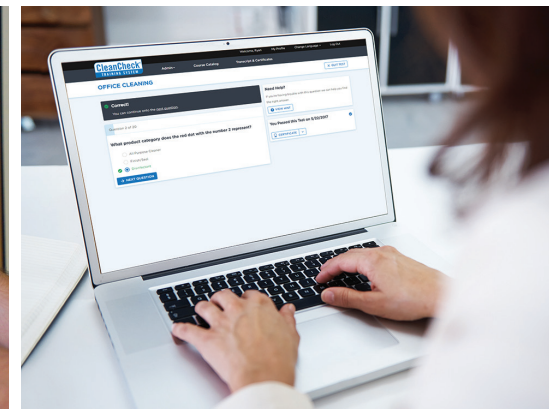
- Documented training system helps attract new employees and retain a competent workforce
- Instills professionalism within your workforce to promote employee pride in their workmanship
- Recognizes and motivates employees through rewards for their achievements

CUSTOMER SATISFACTION

- Minimizes complaints coming from facility owners and the clients or residents at these facilities
- Establishes standard operating procedures for consistent, quality cleaning results
- Provides ISSA CITS certification you can promote to new and existing clients

COST CONTAINMENT

- Delivers a more cost-effective approach to managing your staff
- Trained workers are more productive at their jobs and more cost efficient completing their tasks
- Proper training helps reduce the costs associated with safety and liability

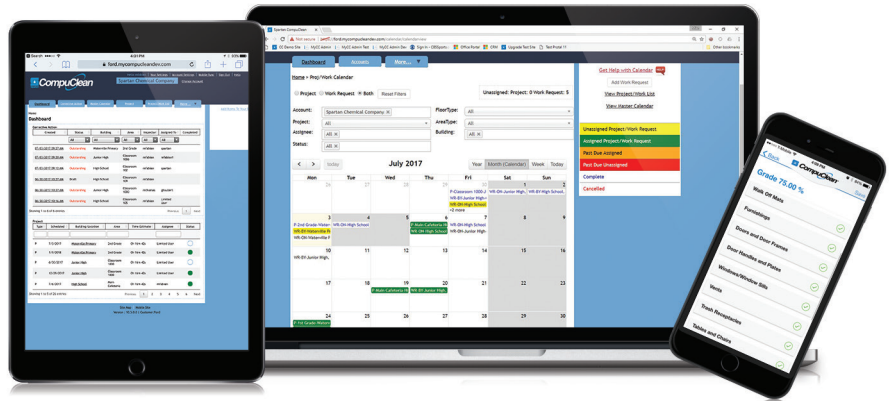


CompuClean® Custodial Management Software

When you care, it shows. CompuClean and the CompuClean Mobile App provide an integrated reporting system and a variety of modules to improve the management, documentation and quality of your cleaning operations.

CompuClean is the ultimate custodial management tool for:

- Workloading
- Inventory control
- Quality assurance
- On-site audits
- Offline quality inspections
- Managing work requests, periodic maintenance and corrective actions



ADDRESSING YOUR CRITICAL BUSINESS NEEDS

LABOR READINESS

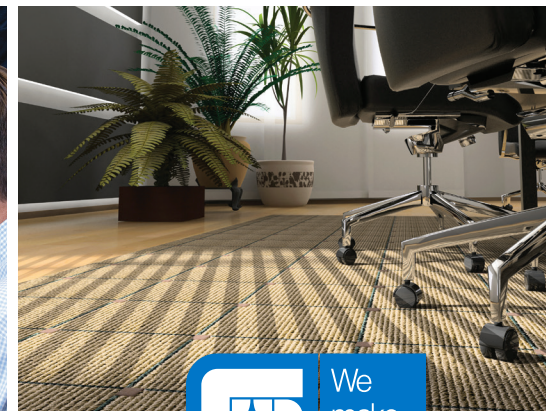
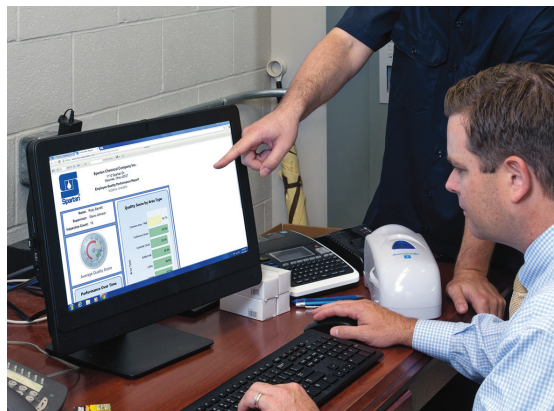
- Proper staffing to ensure you have the right amount of people to successfully complete the job
- Real-time, quality audits provide on-the-job feedback and coaching for staff
- Send text communications to staff with project status and work request details

CUSTOMER SATISFACTION

- Receive customer work requests through your own branded online portal
- Easily communicate and track the progress of maintenance projects via text or email with your customers
- Meets the requirements of LEED and CIMS GB buildings and operations

COST CONTAINMENT

- Evaluate processes and workloading to optimize labor and control cost
- Manage inventory, schedule preventative maintenance to minimize the long-term costs of repairs
- Plan and schedule periodic maintenance projects, enabling better staff balancing



Clean on the Go® PDS (Portable Dispensing Unit)

It's important that your cleaning chemicals are properly diluted. Over proportioned chemicals raise costs. Under-proportioned chemicals affect performance. Plus, improper dilution can present costly safety issues for employees and customers.

Clean on the Go® PDS is packed with impressive features:

- Designed for use with Spartan's Clean on the Go® and Green Solutions® 2-Liter concentrates
- Easy to operate
- Accurate dispensing
- Portable and reusable
- For use on-site and on-demand



ADDRESSING YOUR CRITICAL BUSINESS NEEDS

LABOR READINESS

- Staff can more easily and safely dispense chemical
- Pre-labeled quarts provide product identification and safety information while in use

CUSTOMER SATISFACTION

- Properly diluted chemicals deliver the best performance and results
- Eliminates the requirements for wall-mounted dispensing equipment
- Ensures that product assortment can vary as needed depending on cleaning requirements
- On-demand chemical dispensing ensures the product is available to complete each job thoroughly

COST CONTAINMENT

- Decreases your chemical costs by enabling the use of concentrates
- Eliminates the cost associated with installing and maintaining a wall-mounted dispenser
- Customizable dilution tips decreases the number of chemical SKUs needed



Keeping it simple with Core Four

To meet your primary cleaning needs, simply choose one product from each of our Core Four cleaning categories.

1 Disinfectant Cleaners



NABC® Concentrate 1

A non-acid cleaner-disinfectant.
471602



Peroxy 4D™

A hospital-grade disinfectant with peroxide.
480502



Halt®

A hospital-grade, one-step, cleaner-disinfectant.
480602



GS Neutral Disinfectant Cleaner™ 103

A neutral pH, quaternary disinfectant cleaner.
351302

2 Floor/All-Purpose Cleaners



Clean by Peroxy® 15

A Green Seal™ certified all-purpose cleaner.
482002 **SUSTAINABLE**



TriBase® Multi-Purpose Cleaner 17

Green Seal™ certified, bio-based, multi-purpose cleaner.
483002 **SUSTAINABLE**



Xcelenté® 24

A Green Seal™ certified multi-surface cleaner.
480302 **SUSTAINABLE**



Green Solutions® All-Purpose Cleaner 101

A Safer Choice certified, all-purpose cleaner.
351102 **SUSTAINABLE**

3 Glass Cleaners



Super Concentrated Glass & Hard Surface Cleaner 3

A concentrated glass cleaner.
473002



Clean by Peroxy® 15

A Green Seal™ certified all-purpose cleaner.
482002 **SUSTAINABLE**



BioRenewables® Glass Cleaner 18

A Green Seal™ certified bio-based glass cleaner.
483502 **SUSTAINABLE**



Green Solutions® Glass Cleaner 102

A Safer Choice certified glass cleaner.
351202 **SUSTAINABLE**

4 Heavy Duty Cleaners



BioTransport™ 2 Consume Micro-Muscle®

A degreaser with odor controlling organic digesters.
453402



Acid Bathroom & Shower Cleaner 7

A light- to medium-duty acid cleaner.
472402



SparClean® Sure Step™ 23

A no-rinse, enzyme kitchen floor cleaner.
480202



Green Solutions® Industrial Cleaner 105

A Green Seal™ certified, heavy-duty degreaser.
351502 **SUSTAINABLE**

Spartan — the single source for all your needs

While Spartan Chemical spans 5 continents, our most important location is the one nearest you. Whether your priorities are sustainability, safety, cleaner environments or cost savings, Spartan is ready to provide the service, support and products you need to define and deploy end-to-end solutions tailored to your specific business needs.

- More than 6,000 Account Representatives nationwide
- More than 500 strategically located distributor locations
- More than 100 sales professionals who are ISSA CIMS-GB, ServSafe® certified
- More than 350 specialty chemical products to meet all your cleaning needs

Need more? Call our toll-free service and support line: **1-800-537-8990**



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